

A Memorandum of Understanding Between



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Common Interests—

Recognizing that the California Geothermal Heat Pump Association and the International Ground Source Heat Pump Association serve select common interests in:

- Promoting the Geothermal/Ground Source Heat Pump Industry;
- Growing the market share of Geothermal/Ground Source Heat Pumps in the HVAC industry;
- Promoting, training and certification of Geothermal/Ground Source Heat Pump installers of residential and commercial systems; and
- Creating business opportunities for manufacturers, distributors and dealers of Geothermal/Ground Source Heat Pump equipment, including installers of ground heat exchangers.

Methods—

It is agreed that the mutual best interests of members of both organizations will be facilitated by:

- A. Improved understanding and long-term mutual objectives;
- B. Sustained contacts among those employed within the Geothermal/Ground Source Heat Pump industry;
- C. Sustained contacts among staff of both associations;
- D. Constituent communications on technical and governmental matters, and business relationships.

Agreement—

In supporting these objectives, the California Geothermal Heat Pump Association and the International Ground Source Heat Pump Association hereby agree to the following:

1. Establish the Executive Directors or top officials of each organization, including the appropriate IGSHPA state liaison for the state of interest as a formal contact to meet once every quarter or as needed (preferably electronically) to share plans of potential collaboration in the areas of advocacy, research, and training.

2. Reciprocal invitations to respective annual meetings of each organization shall be made to members.

3. Technical, Research, and Advocacy committees shall exchange information on technical scientific public policy matters, as produced by the California Geothermal Heat Pump Association or the International Ground Source Heat Pump Association's committees. When practical, representatives of both organizations shall pursue regular exchanges and mutual comments on appropriate draft documents.

4. Regular communications shall be exchanged on other projects of mutual interest or benefit. Such exchanges could include subjects dealing with matters of best practices, business development, joint research and development, education and training, and/or promotion to the public.

5. The Executive Director of the California Geothermal Heat Pump Association and the Executive Director of the International Ground Source Heat Pump Association shall maintain regular communication and shall be responsible for the successful implementation of this agreement. An annual report may be jointly prepared on progress and projects under this Agreement.

6 After activation of this MOU, either organization may plan for educational, training, or (existing) certification content to be delivered within California, independently or in partnership. When new certifications or training is packaged for delivery in California, it shall be subject to advance approval by both parties. Within the production or co-sponsorship of such content, neither party is obligated for all the expenses, nor exclusively entitled to all net revenue arising from the venture.

This Memorandum of Understanding has been approved by CaliforniaGeo, and by the Board of Directors of the International Ground Source Heat Pump Association through the authority granted to the Executive Director.

Signature Page

Signed:

Date 5/13/16

California Geothermal Heat Pump Association

Bill Martin

President, CaliforniaGeo

Date 4/18/2016

International Ground Source Heat Pump Association

Robert Fingersall

Executive Director, International Ground Source Heat Pump Association